## Siena College Student Conference in Business SCSCB 2009 In Pictures

April 17, 2009

Keynote: Dr. William Danko

















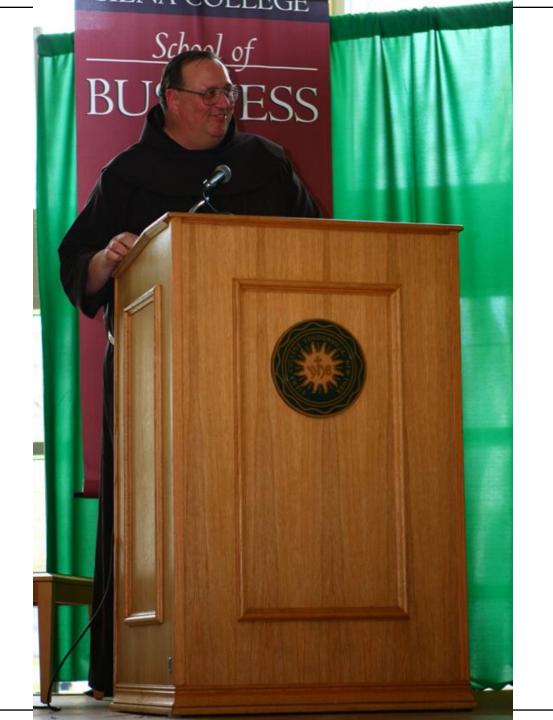


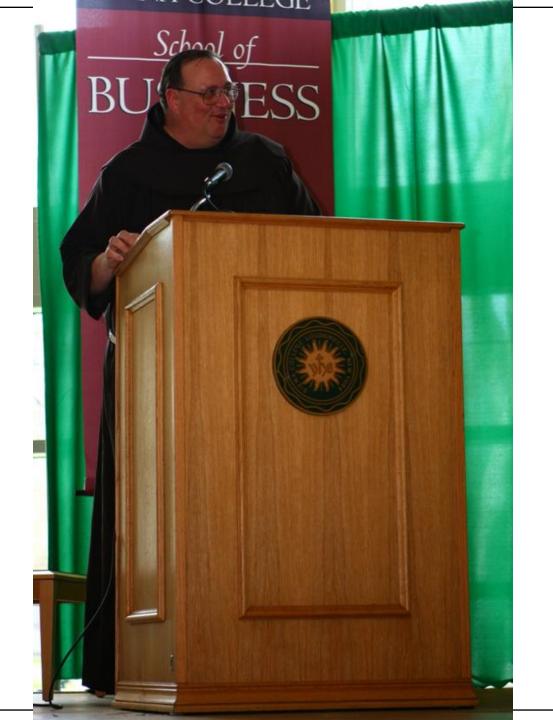


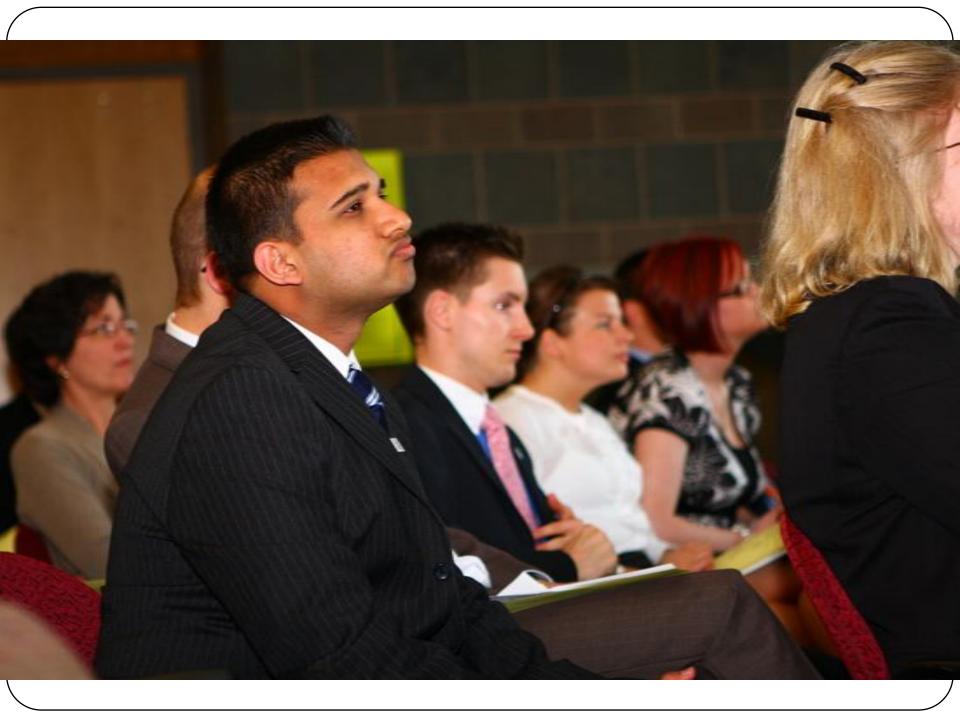












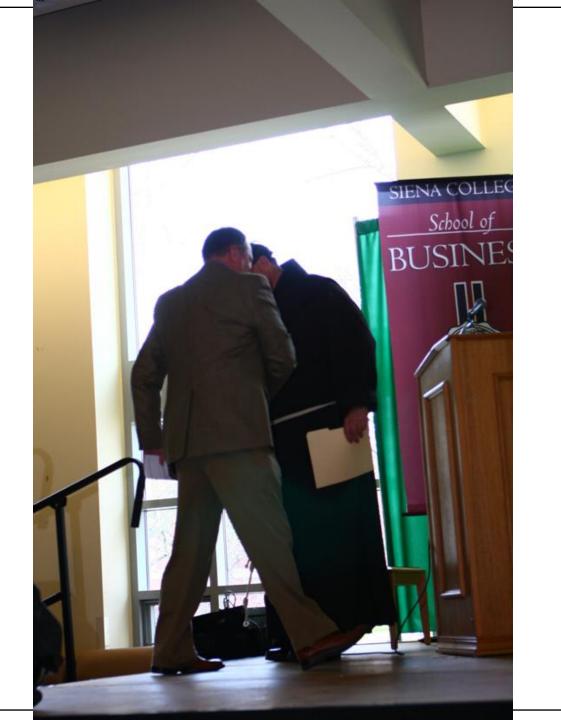














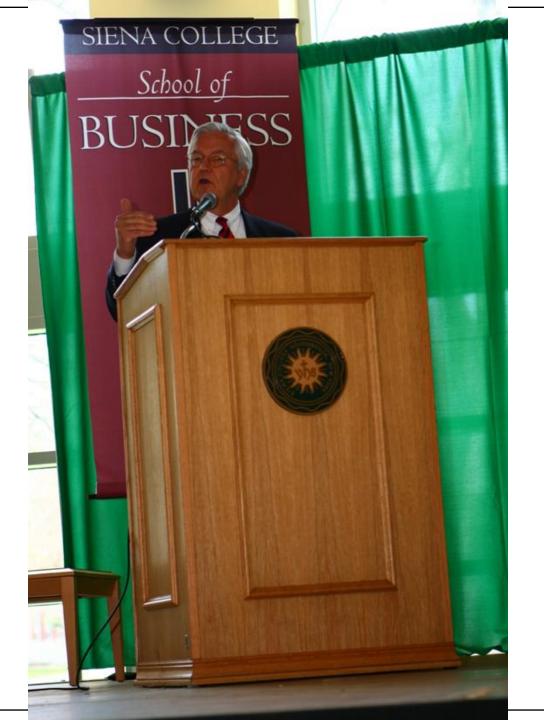


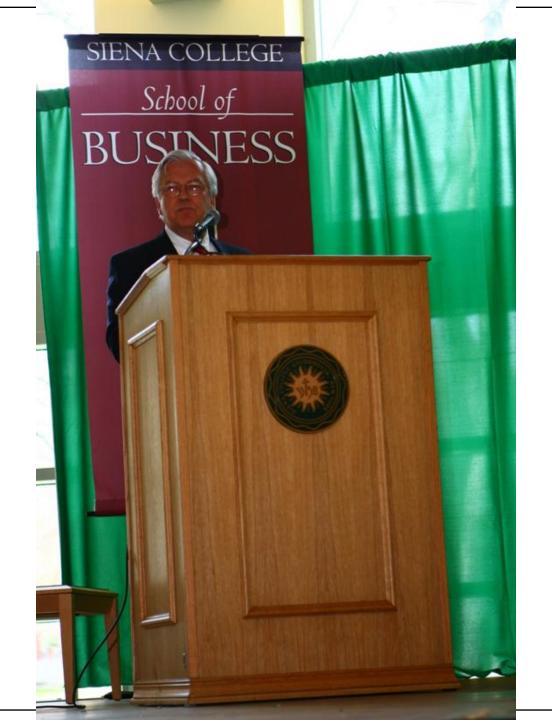






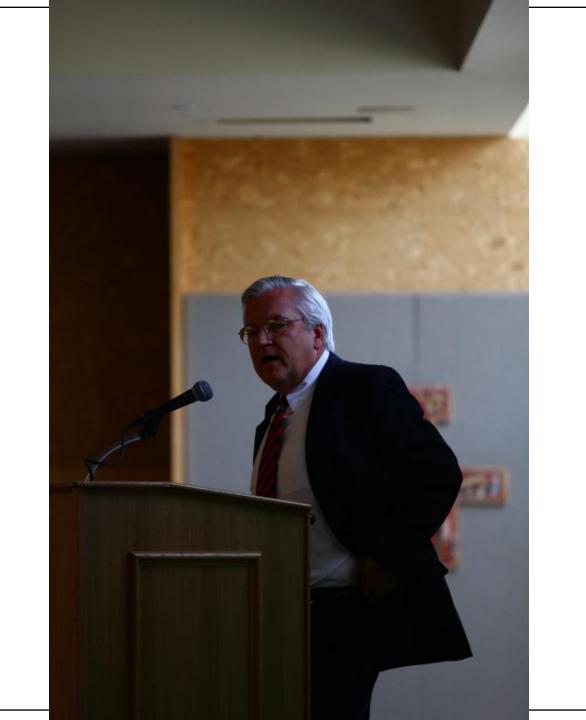










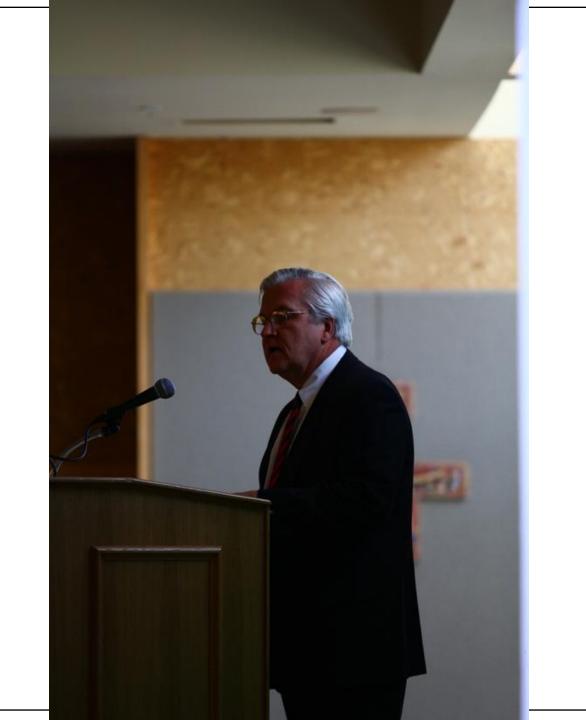










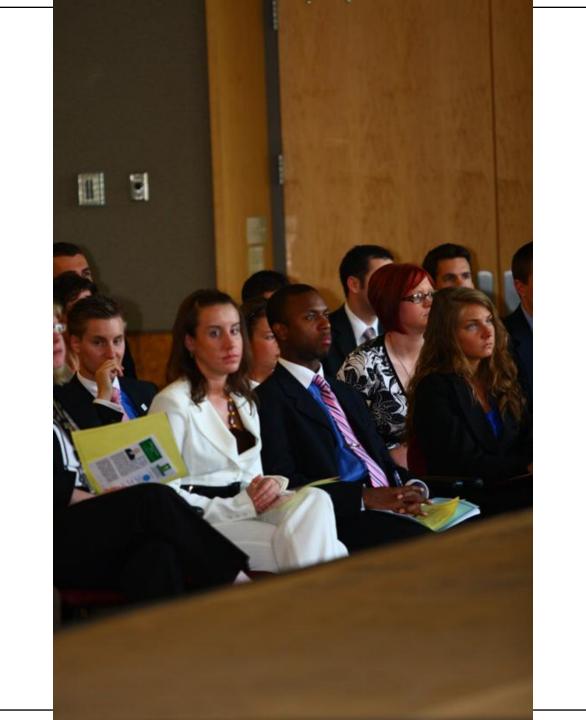






















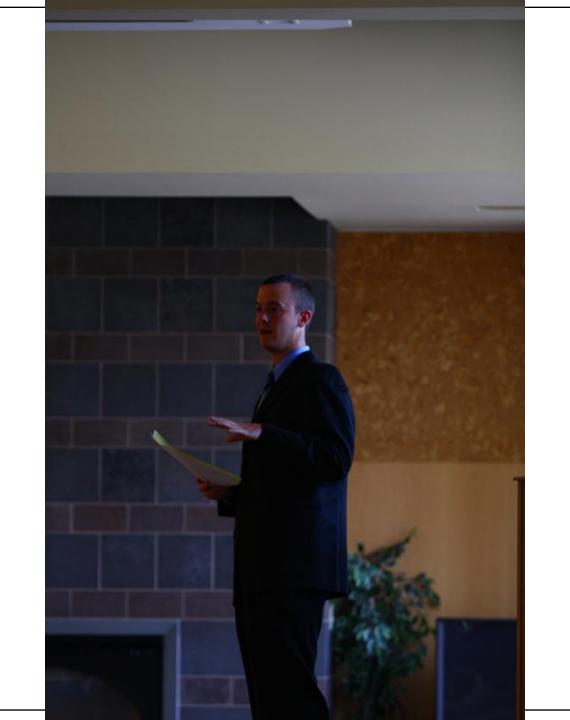


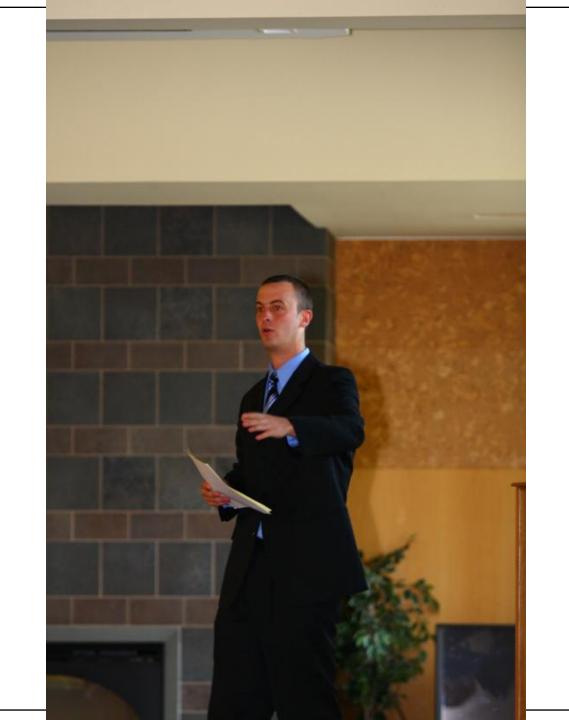
























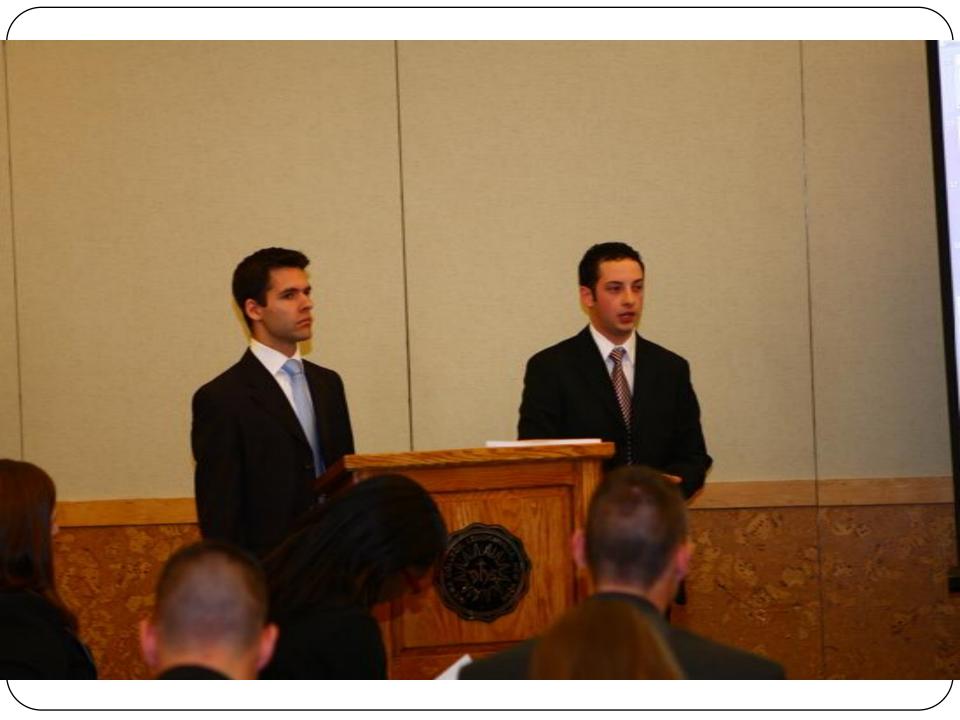


















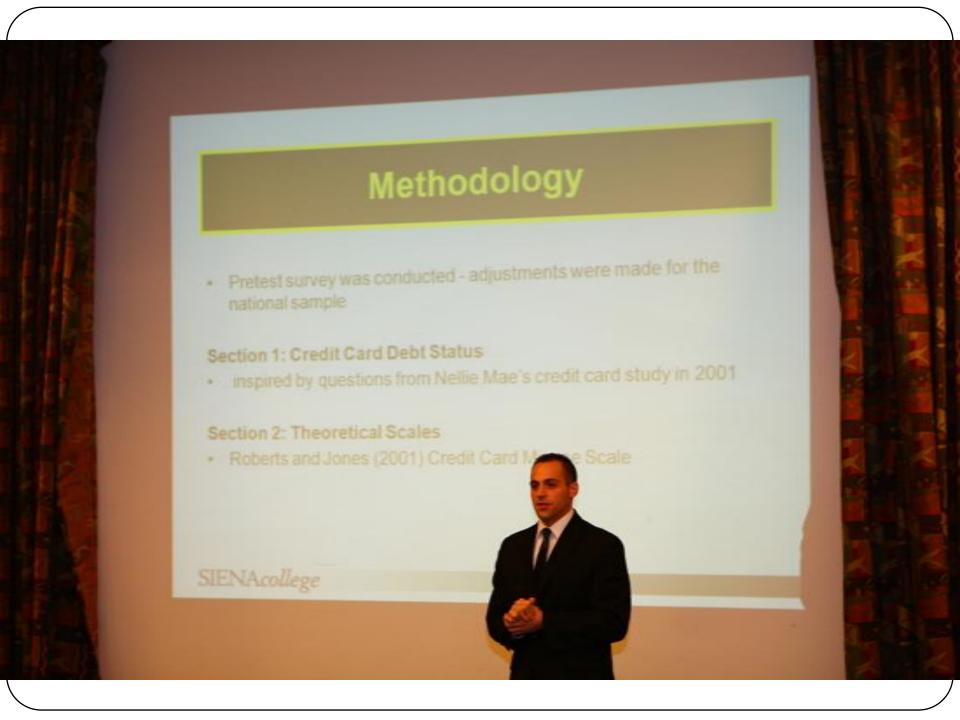














## **SWOT Analysis**

Strengths	
Increased net revenue by 30% as compared to Q4 2008	Luxury goods in a recession economy
Building 140 stores in 2009, 65 more planned in 2010	Short term sales difficult to accurately forecast
Cut inventory and SG&A expenses	Weak customer loyalty
Opportunities	
Expansion to Europe and China, 5 new stores in China in 2009	Sensitivity to pricing strategies, low margins
Best Buy Mobile Kiosks	Technological advances and inventory obsolescence
The exit of Circuit City enables potential increase in market share	Online retailers and warehouse stores





















